

# Financing for Innovation An evaluation of EBRD's Venture Capital Investment Programme (2012-2019)

Alper Dincer – EBRD-EvD Asian Evaluation Week - September 12<sup>th</sup> 2023









## A snapshot of VCIP I

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Launched in Expired in

2011

2019



Approved

**Deployed** 

€100 million

€68 million



## 15 investments

Six exits (four profitable)
Four write-off
One transfer of shares
Four in the portfolio

#### **Influenced** the Bank's strategy:



**Knowledge Economy Initiative (2014)** 

**Approach to Accelerating Digital Transition (2021)** 

#### **Followed by**



**VCIP II (2018)** 

**Venture Debt (2021)** 

**VCIP III (2021)** 

Launch of other DFIs' programmes



### VCIP did not just "ride the wave" of market trends

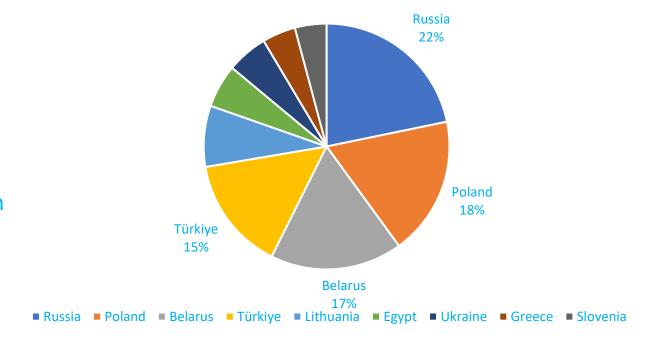


The majority of claimed financial and non-financial additionality were borne out VCIP contributed to the changing VC landscape in the last decade

#### **Invested in nine countries**

Cessation of new investments in Russia post-2014 helped with geographical diversification

55 per cent of cumulative investment is in Russia, Poland and Turkey



# The VCIP model has potential for enhanced synergies

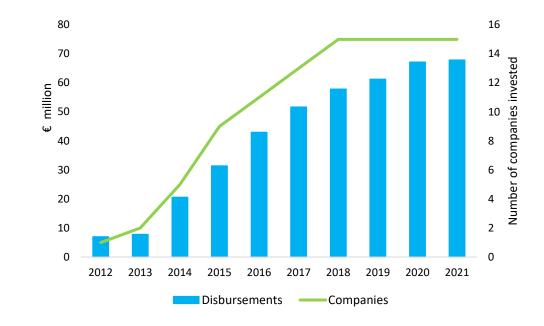


Running an internal VC fund comes with constraints and opportunities

#### **Activity picked up in 2014**

Between 2012-13 the Bank was not ready to run an internal VC fund

Appropriate (and leaner) legal and risk procedures put in place in 2014





Strengthening the engagement between the VCIP team and other units of the Bank is one of the opportunities that remains to be tapped for enhanced additionality and impact



But difficulties attracting professionals with prior and hands-on VC experience and turnover of senior staff has operational and business implications



# Key messages - The Venture Capital Investment Programme ...







# Had and still has a valid rationale

Relevance

Contribution to the development of VC ecosystems

Addressing sizeable VC financing gaps

Has been financially successful so far but had limited impact on innovation

Performance on par with venture funds from the same vintage years -but depends on two successful exits

Limited evidence of impact on innovation

Can optimise the balance between market orientation and integration in the Bank

Difficulty to acquire and keep skills

Potential for enhanced additionality and impact through internal synergies

1

2

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# Thank you

**Financing for Innovation** 

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